

Module ID	Module Name	Marks (%)	Grade	Description
1. ACC 321	Financial Management	60	4	Credit
2. BUS 321	Strategic Management	65	4	Credit
3. HRM 321	Applied Human Resource Management	58	3	Pass
4. HRM 323	Organisational Behaviour	69	4	Credit
Average Performance				
		63	4	Credit

YEAR 4 • SEMESTER 1				
Module ID	Module Name	Marks (%)	Grade	Description
1. BUS 411	Entrepreneurship	63	4	Credit
2. BUS 412	Managerial Economics	59	3	Pass
3. BUS 413	Production And Operations Management	65	4	Credit
4. BUS 414	Fundamentals Of Marketing	66	4	Credit
Average Performance				
		63	4	Credit

YEAR 4 • SEMESTER 2				
Module ID	Module Name	Marks (%)	Grade	Description
1. BUS 420	International Business Strategy	63	4	Credit
2. BUS 421	Small Business Enterprise	59	3	Pass
3. BUS 422	Marketing Management	58	3	Pass
4. BUS 424	Dissertation	65	4	Credit
5. HRM 422	Change Management	65	4	Credit
Average Performance				
		62	4	Credit

F. AWARD

Bachelor Of Business Administration (BBA)

Class: PASS

Benjamin Bensam Sambir, PhD
P.O. BOX 4016/MLC
MAY 2017
OFFICE OF EXAMINATIONS
E-mail: dean@expertsuniversity.com
TEL: 01752848/0991865390/0806832546
ISSUED WITHOUT CORRECTIONS OR ERASURES WHATSOEVER

Registrar



EXPLOITS UNIVERSITY
Office of the Registrar

CONFIDENTIAL - ACADEMIC TRANSCRIPT

A. GENERAL INFORMATION

Surname : Kalonga,
Other Names : Ellen

B. REGISTRATION

Registration No. : BBA/13/CE/159
Year Registered : 2013

Study Program : Bachelor Of Business Administration(BBA)

C. STUDENT PROFILE

Ellen Kalonga joined the Exploits University's degree programme in Bachelor Of Business Administration (BBA) in the year 2013. Normally the degree programme is of 4 years duration. Depending on entry qualifications, the entry point is based on completion of an advanced level diploma programme in a related course and Malawi School Certificate of Education (equivalent to the British "O" level) or the equivalent. The statement below is a record of modules studied and the marks/grades achieved by the student.

D. GRADE KEY

The marks/grades have the following significance:

GRADE MARKS (%) DESCRIPTION

0	0 - 34	Fail
1	35 - 49	Marginal Fail
2	50 - 52	Marginal Pass
3	53 - 59	Pass
4	60 - 69	Credit
5	70 - 74	Pass with Marginal Distinction
6	75 - 100	Pass with Distinction

NOTE: A Distinction or Credit in Overall Performance/Award is achieved ONLY IF Average Performance for all semesters is Credit or Distinction

E. MODULE GRADES

YEAR 3 • SEMESTER 1				
Module ID	Module Name	Marks (%)	Grade	Description
1. BUS 311	Research Methodology	61	4	Credit
2. BUS 312	Management Information Systems	53	3	Pass
3. BUS 313	Communication Management	56	3	Pass
4. BUS 314	Legal Environment Of Business	63	4	Credit
Average Performance		58	3	Pass