



UNIVERSITY OF MALAWI

PRINCIPAL  
Charles Mataya, Ph.D., MS Ag Econ, BSc. Agric, Dip. Econ

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Chichiri  
Blantyre 3  
MALAWI

Our Ref: PF

Your Ref:

Date: 26 April 2007

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CONFIDENTIAL

ACADEMIC TRANSCRIPT

FOR

MR ROBERT M GREVULO

Mr R M Grevulo joined the University of Malawi Degree Programme in Business Administration at the Polytechnic in the year 1994.

The Degree Programme is of 4 years duration. Entry is based on Malawi School Certificate of Education (equivalent to the British "O" level) or the equivalent.

The statement below is a record of courses studied and the marks/grades achieved by the student. The marks/grades have the following significance:-

GRADE	DESCRIPTION	GRADE	DESCRIPTION
0	Fail	4	Pass with Credit
1	Fail (marginal)	5	Pass with marginal distinction
2	Pass (Marginal)	6	Pass with distinction
3	Pass		
MARKS	DESCRIPTION	GRADE	DESCRIPTION
0-34	Fail	60-69	Pass with credit
35-39	Fail (marginal)	70-74	Pass with marginal distinction
40-49	Pass (marginal)	75-100	Pass with distinction
50-59	Pass		

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**FIRST YEAR**

Course	Marks/Grade	Course	Marks/Grade
Financial Accounting	42	Applied Human Behaviour	79
Communication Studies	50	General Principles of Law	54
Economics I	55	Business Numeracy	70

**SECOND YEAR**

Course	Marks/Grade	Course	Marks/Grade
Managerial Principles and Practice	46	Commercial & International Law	49
Business Statistics	57	Management Information System	56
Economics	40	Cost & Financial Accounting	62

**THIRD YEAR**

Course	Marks/Grade	Course	Marks/Grade
Managerial Development & Economics	40	Management Quantitative Techniques	55
Marketing	51	Management Accounting	45
Industrial Law	48	Communication Studies	57

**FOURTH YEAR**

Course	Marks/Grade	Course	Marks/Grade
Financial Administration	46	Small Business Enterprise	52
Personnel Management	50	Marketing II	59
Production & Operation Management	63		

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**INDUSTRIAL ATTACHMENT REPORT**

DATE:  
FIRM OR EMPLOYER:

REPORT:

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DATE:  
FIRM OR EMPLOYER:  
REPORT:

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DATE:  
FIRM OR EMPLOYER:  
REPORT:

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**AWARD: BACHELOR OF BUSINESS ADMINISTRATION**

**YEAR: 1998**

  
**Allan F M Kalepa**  
**FOR: PRINCIPAL**



Date and Official Stamp

This transcript is issued without correction or erasure whatsoever

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