

Malawi Adventist University

P.O. Box 148, NTCHEU, Malawi.



Phone: 0991295310, 0991295313

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Email: mauni@mau.ac.mw

All correspondence should be addressed to the Deputy Vice Chancellor

28 October, 2018

This is to certify **Chinsinsi Solomoni, ID SSOLCH01**, was a student of this university from 2014 to 2018.

He has completed his course work in **Bachelor of Business Administration Degree in Marketing**. He graduated on 28 October, 2018 and he is waiting for the printing of his certificate by the University of Eastern Africa, Baraton (UEAB), Kenya.

Your assistance to him will greatly be appreciated.

Sincerely yours,

T.S. Chauluka
University Registrar

A Seventh-day Adventist Institution of Higher Learning



UNIVERSITY OF EASTERN AFRICA, BARATON MALAWI ADVENTIST UNIVERSITY



Phone +265991295310; +265991295313

Website: www.mau.ac.mw

Email: lakeview@mau.adventist.org; registrar@mau.adventist.org

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OFFICIAL ACADEMIC TRANSCRIPT

Name:
ID Number:
Admission Year:
Degree:

Chinsinsi Solomon
SSOLCH01
2013/2014
Bachelor of Business Administration

DOB: 16/09/1997
Entry: MSCE
Bulletin: 2014-2016
Major: Marketing

2013/2014 Second Semester

Course No.	Course Description	Credits	Grade	Points
FREN 100	Beginning French	2	B-	5.34
PHYC 105	Concepts of Physical Science	2	B-	5.34
HLED 110	Health Principles	1	B+	6.66
ENGL 111	Introduction to Writing Skills I	2	C	4.00
BIOL 105	Human Biology	2	C	4.00
GCA5 207	Music Appreciation	1	A	4.00
AGRI 105	Principles of Agricultural Technology	2	B+	6.66
RELH 155	Adventist Heritage	2	B	6.00
PEAC 107	Physical and Recreational Activities	1	A	4.00
ENVI 227	Environment and Society	2	C	4.00
WOOD 100	Wood Work	1	B	3.00
PSYC 101	Introduction to Psychology	2	C+	4.66
OFT 120	Keyboarding	0	S	0.00
CONV 101	Convocation	0	S	0.00
TOTAL:		Credits: 20	Points:	57.66 GPA: 2.88

2014/2015 First Semester

Course No.	Course Description	Credits	Grade	Points
ACCT 111	Fundamentals of Accounting I	4	B-	10.68
ECON 210	Principles of Microeconomics	3	B	9.00
INSY 118	Business Information Processings	3	A-	11.01
RELT 207	Christian Beliefs	3	B	9.00
ENGL 112	Introduction to Writing Skills II	2	F	0.00
RELT 255	Christian Ethics	2	C	4.00
MATH 107	Fundamentals of Mathematics	3	B	9.00
CON 301	Convocation	0	S	0.00
TOTAL:		Credits: 20	Points:	52.69 GPA: 2.63
		Cumulative 40		110.35 2.76

2014/2015 Second Semester

Course No.	Course Description	Credits	Grade	Points
SOCI 121	Principles of Sociology	2	B-	5.34
ECON 211	Principles of Macroeconomics	3	B-	8.01
ACCT 112	Fundamentals of Accounting II	4	C	8.00
MATH 111	Business Mathematics I	4	C+	9.32
INSY 305	Management Information Systems	3	B	9.00
EDUC 215	Introduction to Philosophy of Christian Education	2	B	6.00
RELB 220	Life and Teachings of Jesus Christ	2	A-	7.34
CONV 101	Convocation	0	U	0.00
TOTAL:		Credits: 20	Points:	53.01 GPA: 2.65
		Cumulative 60		163.36 2.72

2015/2016 First Semester

Course No.	Course Description	Credits	Grade	Points
MKTG 215	Principles of Marketing	3	B-	8.01
MGMT 230	Fundamentals of Management	3	B-	8.01
MGMT 241	Business Law I	2	B	6.00
HIST 111	Concepts of world Civilization	2	C+	4.66
FNCE 267	Principles of Finance	3	B-	8.01
STAT 201	Statistics I	3	C	6.00
OFAD 307	Business Communications	2	B	6
CONV 100	Convocation	0	S	0.00
TOTAL:		Credits: 18	Points:	46.69 GPA: 2.59
		Cumulative 78		210.05 2.69

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2015/2016 Second Semester

Course No.	Course Description	Credits	Grade	Points	
INSY 316	E-Commerce	3	B-	8.01	
MKTG 350	International Marketing	3	B-	8.01	
STAT 202	Statistics II	3	B+	9.99	
ENGL 151	Introduction to Literary Appreciation	2	A	8.00	
MATH 112	Business Mathematics II	4	C+	9.32	
ENGL 113	Speech Communication	2	B+	6.66	
MKTG 375	Industrial Marketing	3	C	6.00	
CONV 100	Convocation	0	U	0.00	
TOTAL:		Credits: 20	Points:	55.99	GPA: 2.80
		Cumulative 98		266.04	2.71

2016-2017 First Semester

Course No.	Course Description	Credits	Grade	Points	
HIST 119	Issues in Development Studies	2	C+	4.66	
ECON 308	Money and Banking	3	B+	9.99	
MGMT 242	Business Law II	2	B	6.00	
MGMT 245	Environment of Business	3	B	6.00	
MKTG 126	Consumer Behaviour	3	A-	11.01	
MKTG 215	Marketing Management	3	B	9.00	
MKTG 488	Marketing Research & Product Dvt I	2	B	6.00	
MKTG 380	Quantitative Techniques	3	B+	9.99	
CONV 103	Convocation	0	U	0.00	
TOTAL:		Credits: 21	Points:	62.65	GPA: 2.98
		Cumulative 119		328.69	2.76

2016/2017 Second Semester

Course No.	Course Description	Credits	Grade	Points	
MGMT 137	Human resource Management	3	B	9.00	
MKTG 240	Retailing and Wholesaling	3	B-	8.01	
MKG 240	Customer care and Relationship Manag	3	B	9.00	
ENGL 112	Writing Skills II	2	C+	4.66	
FNCE 467	Investment Analysis and Portfolio Mgmt.	3	C+	6.99	
MKTG 416	Strategic Marketing	3	B+	9.99	
CONV 401	Convocation	0	U	0.00	
TOTAL:		Credits: 17	Points:	47.65	GPA: 2.80
		Cumulative 136		376.34	2.77

2017/2018 First Semester

Course No.	Course Description	Credits	Grade	Points	
MKTG 484	Distribution and Logistics Management	3	B	9.00	
MGMT 482	Project Management	3	B+	9.99	
MKTG 366	Sales Management	3	B+	9.99	
MGMT 335	Human Behaviour in an Organization	3	A	12.00	
MKTG 248	Advertising and Promotion	3	B	9	
ORIE	Orientation	0	S	0	
CONVO 402	Convocation	0	U	0.00	
TOTAL:		Credits: 15	Points:	49.98	GPA: 3.33
		Cumulative 151		426.32	2.82

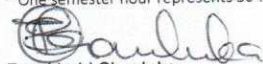
2017/2018 Second Semester

Course No.	Course Description	Credits	Grade	Points	
MKTG 465	Practical Experience	3	B+	9.99	
MGMT 499	Marketing Research and Production Development II	2	B+	9.99	
TOTAL:		Credits: 5	Points:	19.98	GPA: 4.00
		Cumulative 156		446.30	2.86

GRADING SYSTEM AND GRADE POINTS PER SEMESTER PERIOD

A	4.00	C	2.00
A-	3.67	C-	1.67
B+	3.33	D	1.00
B	3.00	F	0.00
B-	2.67	S	Satisfactory(not in G.P.A calculation)
C+	2.33	U	Unsatisfactory(not in GPA calculation)

* One semester hour represents 50-minute per week for one semester


Tsankhobi Chauluka
 University Registrar

Date: 25/10/18

