

My Detailed Curriculum Vitae

Ferdinand Munda Mpona
 P.O. Box 211-Mihayo
 Tabora
 Mobile: +255 754,082 448
 mponaf1@gmail.com

Personal Particulars

Date of Birth : 30th May 1977
 Place of Birth : Singida
 Nationality : Tanzanian
 Sex : Male
 Marital Status: Married
 Current Residence: Tabora

1. Personal Summary.

I am passionate about working with best people and offers the customers the best services. I am cheerful. Ambitious, results-oriented and enthusiastic individual whose career up to date has equipped me with skills and Experience needed to manage successful a banking operations. I am also a type of person who go beyond the call of duty. I have a proven leadership skills and tenacity required to get the job done. Right now, I am looking for a position where I can learn, develop and thrive more.

2. Career History.**(a) January 2011 to date-Branch Manager.**

Having nine (10) years of managerial Experience from January 2011 to date as Branch manager in four (4) different Branches, I possess a required leadership skills and dynamism necessary to provide quality banking services of high order. As a Branch Manager, I am responsible for managing and leading branch staff to deliver exceptional customer services, working hard to bring new business and so boost bank's profit.

Being a Branch Manager, main Duties among others included; -

- Coaching branch staff on a way to increase sales and provide high quality customer services.
- Continually strive to create branch profitable businesses through cross selling and relationship enhancement.
- Setting objectives and achieving targets

On several occasion, I have acted in the capacity of a Zonal Manager during vacation of an incumbent zonal Manager.

(b) Manager, Customer Experience (September 2009 to December 2010-i. e 1 Year).

As Manager, Customer Experience, Main duties included among others; -

- Dealing with escalated customer queries and complaints.
- Advising customers on bank products and services.
- Leading and Monitoring front office and other branch staff on how they should interact with customers.
- Inspiring staff to not only hit targets but also deliver beyond expectations and offer great services.

(c) Loan Relationship Officer(MSMEs) -2005 to 2009(for 5 years).

As a Relationship Officer, I was responsible for; -

- Promoting the Bank and all of its Products to existing and potential customers.
- Growing and managing quality loan portfolio.
- Follow up of delinquent loans.

(d) Loan Relationship Officer Trainee (Two Months-February to March 2005

Duties; -

- Classroom trainings on loans appraisals
- Field trainings on loan appraisals.
- Practical attachment on loan appraisals
- Orientation on general Bank operations

3. Professional Competencies and Skills.

- Management and leadership Skills-Open minded to constructive feedback.
- Ability to plan and deliver effective sales strategies
- Ability to build strong business relationships with individual and corporate customers
- Able to make effective decisions.
- Having high level of Integrity and Honesty.
- Self-motivated, result-oriented, friendly and helpful personality with interpersonal and team work skills
- Ability to work in a demanding, multi-tasking and multi-cultural work environment
- Good Communication skills

4. Academic Qualifications

- 2000-2004: **Bachelor of Science in Agriculture**
Sokoine University of Agriculture (GPA 3.6 –Second Upper Class)
- 1997-1999: Advanced **Certificate of Secondary education**
Mwenge High School
- 1993-1996: **Certificate of Secondary Education (CSE)**
Mwenge secondary school (Division I)

5. Hobbies

In my leisure time, I enjoy reading Books, watching and playing football, Jogging, listening to the Music/ Gospel Songs, occasionally I go for adventures.

Certification.

I, Ferdinand M. Mpona...declares that to the best of my knowledge, the information contained herein is truly and correctly describe my personal particulars and education.

REFEREES:

1. Dr. Raymond Salanga
Sokoine University of Agriculture,
P.O. Box 3218 -Morogoro
Mob. +255767 934 690.
2. Josephine Aminiely Macha,
Community Development officer,
Tabora Municipal Council,
P.O Box 174-Tabora
Mob: +255 754393038
3. Sospeter Njile Magesse
Zonal Manager-NMB Western Zone
P.O Box 681-Tabora
Mob: +255 766 706 305

SOKOINE UNIVERSITY OF AGRICULTURE



HEREBY CONFERS UPON

Ferdinand Mpona

THE DEGREE OF BACHELOR OF

Science in Agriculture General

Second Class – Upper Division

ON THE Twenty sixth DAY OF November IN THE YEAR 2004

A handwritten signature in black ink, appearing to read 'J. Mpona', written over a horizontal line.

Registrar

Seal

A handwritten signature in black ink, appearing to read 'A. Mpona', written over a horizontal line.

Vice Chancellor

Morogoro - Tanzania



SOKOINE UNIVERSITY OF AGRICULTURE
P.O. BOX 3000, CHUO KIKUU, MOROGORO, TANZANIA



ACADEMIC TRANSCRIPT
BSc. AGRICULTURE GENERAL

PERSONAL INFORMATION	SURNAME	FIRST NAME	OTHER NAMES	DATE OF BIRTH	SEX	NATIONALITY
	MPONA	FERDINAND		30/5/1977	M	TANZANIAN
	ADDRESS:	P.O. BOX 171, SINGIDA.				
REGISTRATION AND DEGREE INFORMATION	YEAR OF ADMISSION	REGISTRATION NUMBER	YEAR OF COMPLETION	AWARDED DEGREE		
				OVERALL GPA	CLASSIFICATION	
	2000	8760/T.2000	JULY, 2004	3.6	UPPER SECOND	

COURSES AND EXAMINATIONS TAKEN:

YEAR OF STUDY	COURSE		EXAMINATION RESULTS		
	CODE	TITLE	PAPER	CREDIT HRS	GRADE
FIRST	AE 101	Principles of Agricultural Engineering	AE 1.1	1.2	B+
	AS 101 AS 102	Parasitology and Entomology Biology of Farm Animals	AS 1.4	1.5	B+
	CS 102 CS 103 CS 104	Agrometeorology Ecology Microbiology	CS 1.3	2.6	B+
	CS 101 CS 105 CS 107	Biology Introductory Genetics Plant Physiology	CS 1.1	3.5	B+
	BS 100 BS 101	Mathematics Biometry I	BS 1.1	2.3	C
	DS 100	Theories and Principles of Development	DS 1.1	1.6	C
	BS 102 EE 101	Communication Skills Rural Sociology I	BS 1.2	1.8	B
	FS 101 FS 102	Physical Chemistry Biochemistry	FS 1.1	2.7	B-
	AEA 101 AEA 102	Introduction Economics Introduction to Price Theory	AEA 1.1	2.0	C
	SS 101	Introductory Geology & Soil Genesis	SS 1.1	2.0	B
SECOND	AE 201 AE 202	Principles of Hydrology & Irrigation Land Surveying	AE 2.1	2.0	B
	AS 201 VM 105	Animal Nutrition I Introduction to Animal Health & Management	AS 2.6	2.5	C
	AS 202 AS 103	Quantitative Genetics Introduction to Animal Production	AS 2.5	2.8	B
	AD 200	Farm Skills	AD 2.1	2.0	B-
	BS 201 IT 200	Biometry II Computer Sciences I	BS 2.1	2.2	A
	CS 202 CS 203	Crop Physiology Principles of Agronomy	CS 2.5	1.7	B+
	CS 205	Plant Pathology I	CS 2.6	1.5	A
	DS 200	Alternatives and Intervention in Strategies of Development	DS 2.1	1.6	B+
	EE 201 EE 202	Rural Sociology II Introduction to Agricultural Education and Extension	EE 2.1	1.0	C
	AEA 201 AEA 202	Production Economics Marketing of Agricultural Products	AEA 2.1	1.7	C
	SS 201	Introduction to Soil Science	SS 2.1	2.0	A
		Field Practicals		Five weeks	A

Union A

26.07.2004

Shumalla 27/7/04

DEAN, FACULTY OF AGRICULTURE

DATE

DEPUTY VICE CHANCELLOR

DATE

DEAN, FACULTY OF AGRICULTURE,
SOKOINE UNIVERSITY OF AGRICULTURE
P.O. BOX 3000
MOROGORO, TANZANIA

DEPUTY VICE CHANCELLOR
SOKOINE UNIVERSITY OF AGRICULTURE
P.O. BOX 3000
MOROGORO

YEAR OF STUDY	COURSE		EXAMINATION RESULTS		
	CODE	TITLE	PAPER	CREDIT HRS	GRADE
THIRD	AE 301 IT 300	Farm Power and Mechanization Computer Science II	AE 3.1	2.3	B
	AS 308 CS 306	Livestock Management Pasture Establishment & Production	CS 3.7	2.7	B
	AD 300	Farm Skills	AD 3.1	1.5	C
	HT 201 CS 303	Principles of Horticulture Annual Crops	CS 3.6	2.2	C
	HT 203 HT 204	Principles of Vegetables Production Principles of Fruit Production	HT 2.2	2.0	C
	EE 300 EE 301 EE 302	Introduction to Communication Agricultural Extension I Principles of Agricultural Education	EE 3.1	3.3	B
	AEA 309 AEA 310	Farm Management & Planning Introduction to Farming System Concepts & Research Methodology	AEA 3.1	2.5	B
	FS 201 FS 202	Human Nutrition Food Preservation & Processing	FS 2.1	1.7	B
	SS 301 CS 206	Soil Fertility & Plant Nutrition Weed Biology	SS 3.1	2.6	C
		Field Practicals		Five Weeks	B+
	DS 300	Planning, Design and Management of Development	DS 3.1	1.6	A
FOURTH	AE 401 AE 402	Agricultural Crop Processing Farm Structure	AE 4.1	2.0	C
	CS 401 CS 401	Plant Breeding Perennial Crops	CS 4.3	2.3	B+
	CS 405	Crop Protection	CS 4.4	1.8	B
	AEA 404 AEA 307	Farming System Research Extension & Development Project Appraisal & Evaluation	AEA 4.1	2.5	C
	EE 401 EE 402 EE 403	Agricultural Extension II Sociology of Rural Development Agricultural Administration & Management	EE 4.1	3.8	A
	AD 400	Special Project	AD 4.1	3.6	A
	SS 401 SS 402	Soil Classification, Survey & Land Evaluation Soil Conservation & Soil Water Management	SS 4.1	2.5	B+
		Field Practicals		Five Weeks	A

KEY TO EXAMINATION GRADING AND DEGREE CLASSIFICATION

GRADING OF EXAMINATION PERFORMANCE			CLASSIFICATION OF DEGREES	
LETTER GRADE	GRADE POINTS	CLASSIFICATION	OVERALL GRADE POINT AVERAGE (GPA)	CLASSIFICATION
A	5	Excellent	4.4 - 5.0	FIRST Class (I)
B+	4	Very Good	3.5 - 4.3	Upper SECOND (II ¹)
B	3	Good	2.7 - 3.4	Lower SECOND (II ²)
C	2	Satisfactory	2.0 - 2.6	PASS
D	1	Marginal Fail	1 CREDIT HOUR = 30 LECTURE HOURS OR 60 PRACTICAL/SEMINAR HOURS.	
E	0	Absolute Fail		
P	PASS	A pass above "C" but not classified		

Union A

DEAN, FACULTY OF AGRICULTURE

26.07.2004

DATE

Chumalla

DEPUTY VICE CHANCELLOR

27/7/04

DATE

DEAN, FACULTY OF AGRICULTURE,
SOKOINE UNIVERSITY OF AGRICULTURE
P. O. BOX 3001
MOROGORO - TANZANIA

DEPUTY VICE CHANCELLOR
SOKOINE UNIVERSITY OF AGRICULTURE
P. O. BOX 3000
MOROGORO

The National Examinations Council of Tanzania



Advanced Certificate of Secondary Education

This is to certify that **FERDINAND MPONA**

Index No. **S0334-0525**

sat for the Advanced Certificate of Secondary Education Examination

at **MWENGE SECONDARY SCHOOL**

in **MAY 1999**

and qualified for the award of an

ADVANCED CERTIFICATE OF SECONDARY EDUCATION

in Division **THREE**

after attaining the following performance:-

Subject	Grade
GENERAL STUDIES	S (SUBSIDIARY)
PHYSICS	D (PRINCIPAL)
CHEMISTRY	E (PRINCIPAL)
BIOLOGY	D (PRINCIPAL)
BASIC APPL. MATHEMATICS	S (SUBSIDIARY)

Chairman



Not valid without a hologram.
This is a secure document using
special inks and paper.
Hold this document to the light
to verify a Giraffe can be seen
through the paper.

Executive Secretary

ACS No 092782

The National Examinations Council of Tanzania



Certificate of Secondary Education

This is to certify that **FERDINAND MPONA**

Index No. **S0334-0078**

sat for the Certificate of Secondary Education Examination

at **MWENGE SECONDARY SCHOOL**

in **NOVEMBER 1996**

and qualified for the award of a

CERTIFICATE OF SECONDARY EDUCATION

in Division **ONE**

after attaining the following performance:-

Subject

Grade

CIVICS	C (PASS)
HISTORY	B (PASS)
GEOGRAPHY	C (PASS)
KISWAHILI	D (PASS)
ENGLISH LANGUAGE	B (PASS)
PHYSICS	C (PASS)
CHEMISTRY	B (PASS)
BIOLOGY	A (PASS)
BASIC MATHEMATICS	C (PASS)

Chairman

Date

14 MAR 1997

Executive Secretary

CS No **307471**