



**PRINCIPAL**  
Professor Grant Kululunga, PhD. Eng., MSc. Eng., BSc. Eng., MASCE

Our Ref.: **BUS/08/NE/079**

Your Ref:

Date: 8<sup>th</sup> August, 2016

Please address all correspondence to the  
Principal

**The Malawi Polytechnic**  
**Private Bag 303**  
**Chichiri**  
**Blantyre 3**  
**MALAWI**

Tel: (265) 870 411  
Fax: (265) 870 578  
Telex: 44613  
E-Mail: [principal@poly.ac.mw](mailto:principal@poly.ac.mw)

### **CONFIDENTIAL - ACADEMIC TRANSCRIPT FOR MR EVANCE NASIYAYA**

**Mr. Evance Nasiyaya** joined the University of Malawi Degree Programme in Business Administration at the Polytechnic in the year 2009. The Degree Programme is of 4 years duration. The Entry is based on Malawi School Certificate of Education (equivalent to the British "O" level) or the equivalent.

The statement below is a record of courses studied and the marks/grades achieved by the student. The marks/grades have the following significance:-

| GRADE | DESCRIPTION     | GRADE | DESCRIPTION                    | MARKS | DESCRIPTION     | MARKS  | DESCRIPTION                    |
|-------|-----------------|-------|--------------------------------|-------|-----------------|--------|--------------------------------|
| 0     | Fail            | 4     | Pass with Credit               | 0-34  | Fail            | 60-69  | Pass with credit               |
| 1     | Fail (marginal) | 5     | Pass with marginal distinction | 35-39 | Fail (marginal) | 70-74  | Pass with marginal distinction |
| 2     | Pass (Marginal) |       |                                | 40-49 | Pass (marginal) | 75-100 | Pass with distinction          |
| 3     | Pass            | 6     | Pass with distinction          | 50-59 | Pass            |        |                                |

| <b>FIRST YEAR</b>     |  | <b>Marks/Grade</b> | <b>Course</b>             | <b>Marks/Grade</b> |
|-----------------------|--|--------------------|---------------------------|--------------------|
| <b>Course</b>         |  |                    |                           |                    |
| Communication Studies |  | 56                 | General Principals of Law | 54                 |
| Economics             |  | 49                 | Business Numeracy         | 49                 |
| Financial Accounting  |  | 40                 | Organisational Behaviour  | 53                 |

| <b>SECOND YEAR</b>    |  | <b>Marks/Grade</b> | <b>Course</b>                      | <b>Marks/Grade</b> |
|-----------------------|--|--------------------|------------------------------------|--------------------|
| <b>Course</b>         |  |                    |                                    |                    |
| Cost Accounting       |  | 44                 | Commercial & International Law     | 57                 |
| Communication Studies |  | 67                 | Management Principles and Practice | 58                 |
| Economics II          |  | 72                 | Management Information Systems     | 56                 |
| Financial Accounting  |  | 55                 | Statistics                         | 48                 |

| <b>THIRD YEAR</b>     |  | <b>Marks/Grade</b> | <b>Course</b>                      | <b>Marks/Grade</b> |
|-----------------------|--|--------------------|------------------------------------|--------------------|
| <b>Course</b>         |  |                    |                                    |                    |
| Management Accounting |  | 40                 | Managerial Development Economics   | 45                 |
| Communication Studies |  | 64                 | Marketing                          | 58                 |
| Entrepreneurship      |  | 65                 | Management Quantitative Techniques | 65                 |
| Company Law           |  | 50                 |                                    |                    |

| <b>FOURTH YEAR</b>        |  | <b>Marks/Grade</b> | <b>Course</b>                       | <b>Marks/Grade</b> |
|---------------------------|--|--------------------|-------------------------------------|--------------------|
| <b>Course</b>             |  |                    |                                     |                    |
| Small Business Enterprise |  | 44                 | Strategic Management                | 61                 |
| Computing                 |  | 63                 | Marketing Management                | 45                 |
| Financial Administration  |  | 48                 | Production and Operation Management | 62                 |
| Human Resource Management |  | 67                 |                                     |                    |

**AWARD: BACHELOR OF BUSINESS ADMINISTRATION**

**YEAR: 2012**

*J. Sichone*

J. Sichone (Mrs)  
**FOR: PRINCIPAL**

Date and Official Stamp

This transcript is issued without correction or erasure whatsoever

