Country Coordinator, ESAMI, P.O.BOX 22290 Dar es Salaam,

Dear Sir/Madam,

I Rose Listone am delighted to write this letter to recommend admission of Ms. Anna Wapalila for the Masters of business administration course at your esteemed institution.

I have worked with Anna for the past five years while she joined as a sales officer in Jan 2017 but had risen to the rank of a senior executive in Jan 2020 in such a short span due to her diligence, hard work, and innovative aptitude. I was fortunate to be her immediate supervisor as I am the Marketing Manager of Alliance Life Assurance Limited.

Anna is an extremely organized and self-motivated individual and has excellent communication skills. She can perform well within deadlines even under pressure and has the skills to lead a team skilfully. She possesses design thinking abilities and can critically analyze the issues to foresee upcoming problems and has the capability to work out solutions by going beyond the call of duty if required. When she started her job, she used to be silently observing the procedures and asked the right questions to understand the whole system from its grassroots level and gradually started taking initiatives to improve the ways of working and the timelines. She likes to challenge herself and sets goals that may seem difficult to others but the leader and the executor in her know how to take things forward and make them work.

She has a unique ability to motivate others also to deliver their best due to which her team is always a winner. She takes interest in new ideas and takes steps only once she understands the whole scenario. The best quality of her is being honest and owning a mistake even if it is absolutely negligible. Her working style and efforts changed a lot in our company and the marks made by her will always remain with us. When she expressed her desire to go for higher studies as she wants to get into higher management, everyone felt that she is on the right course. Though we will lose her presence in our work and initiatives will remain with us and we sincerely hope that after completing her MBA she will be able to contribute a lot to the industries and the nation.

She is one employee who if tomorrow joins us back as my boss also, I will appreciate and admire that as she is truly an outstanding personality capable of bringing positive changes in her surroundings. She deserves to get in-depth knowledge of management systems as she can really use that knowledge benefitting the subject, institution, community, and surroundings to say the least. I strongly recommend her admission to your esteemed university and look forward to seeing her emerging as a more resourceful person as higher education opportunity at a world-class institution will add a new dimension to her career.

In case you have any queries, please contact me at the contact details mentioned below.

**Many Thanks** 

Rose Listone

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