



# ESAMI TRAINING PROGRAMS

## APRIL – JUNE 2018

The Eastern and Southern African Management Institute (ESAMI) is a pan African regional management development center owned by ten member states namely **Tanzania, Kenya, Malawi, Uganda, Swaziland, Namibia,**

**Zambia, Zimbabwe, Seychelles and Mozambique** and it was established in 1980. ESAMI is inviting organizations to submit nominations to the following training programs:

HUMAN RESOURCE MANAGEMENT AND DEVELOPMENT PROGRAMS	START DATE	END DATE	WEEKS	VENUE
1 Advanced Human Resource Management and Development	9-Apr-18	20-Apr-18	2	Mombasa
2 Management Development Programme for Administrative officers	9-Apr-18	27-Apr-18	3	ESAMI HQ
3 Designing Human Resource Policies	9-Apr-18	20-Apr-18	2	ESAMI HQ
4 Effective Supervisory Management	16-Apr-18	4-May-18	3	ESAMI HQ
5 Enhancing Attitude, Behavior and Team Working	16-Apr-18	20-Apr-18	1	DUBAI
6 Management Development Programme for Executive Assistants II (ADVANCED)	30-Apr-18	25-May-18	4	MBABANE
7 Training of Trainers(TOT)	7-May-18	18-May-18	2	ESAMI HQ
8 Management Development Programme for Executive Assistants III (Certificate)	7-May-18	1-Jun-18	4	Mombasa
9 Implementing the Balanced Score Card in the Private Sector	7-May-18	11-May-18	1	Lilongwe
10 Knowledge Management	7-May-18	18-May-18	2	Mombasa
11 Human Resource Management and Development	21-May-18	8-Jun-18	3	ESAMI HQ
12 Disciplinary Hearing and Grievance Handling	4-Jun-18	15-Jun-18	2	Kampala
13 Senior Management Development Program	4-June-18	8-June-18	1	Blantyre
14 E-Human Resource Management	11-Jun-18	22-Jun-18	2	ESAMI HQ
FINANCE AND BANKING PROGRAMS	START DATE	END DATE	WEEKS	VENUE
15 Computer Assisted Financial Management	3-Apr-18	13-Apr-18	2	ESAMI HQs
16 Advanced Pub Sector Financial Management	3-Apr-18	20-Apr-18	3	Mombasa
17 Business Continuity Planning	9-Apr-18	20-Apr-18	2	Kigali
18 Stress Testing and Scenario Planning	9-Apr-18	13-Apr-18	1	Dubai
19 Agricultural Value Chain Financing	9-Apr-18	20-Apr-18	2	ESAMI HQ
20 Review of IFRS/IPAS: Updates and Implications	23-Apr-18	27-Apr-18	1	Mombasa
21 Pre-Retirement and Pension Planning	7-May-18	18-May-18	2	Mombasa
22 Financial Planning and Modeling	7-May-18	18-May-18	2	Mombasa
23 Advanced Government Accounting	14-May-18	25-May-18	2	ESAMI HQ
24 Finance for Non- Finance Managers	14-May-18	21-May-18	1	Lilongwe
25 Value for Money Financial Management in the Public Sector	21-May-18	1-Jun-18	2	Kampala
26 Advanced Programme on Prevention, Detection and Analysis of Corporate Fraud	21-May-18	1-Jun-18	2	ESAMI HQ
27 Contemporary Issues in Taxation	21-May-18	1-Jun-18	2	Mbabane
28 Auditing Donor Funded Projects	28-May-18	8-Jun-18	2	Zanzibar
29 Advanced Financial Management for Donor Funded Projects	28-May-18	8-Jun-18	2	Pretoria
30 Financial Management	4-Jun-18	15-Jun-18	2	Kampala
31 Performance Auditing	11-Jun-18	22-Jun-18	2	ESAMI HQ
32 Financial Change and Risk Management in the Public Sector	18-Jun-18	29-Jun-18	2	Dubai
33 Debt Management	25-Jun-18	29-Jun-18	1	Kampala
CORPORATE AND INTRAPRENEURSHIP DEVELOPMENT PROGRAMS	START DATE	END DATE	WEEKS	VENUE
34 Project Planning& Implementation	9-Apr-18	27-Apr-18	3	KAMPALA
35 International Project Management & Financial Resource Mobilization	7-May-18	25-May-18	3	KAMPALA
36 Customer Service Management Programme	21-May-18	1-Jun-18	2	ESAMI HQs
37 Customer Care for Front-Line Officers	21-May-18	25-May-18	1	Lilongwe
38 Investment Analysis	4-Jun-18	15-Jun-18	2	Livingstone
39 Effective Communication and Presentation Skills	4-Jun-18	8-Jun-18	1	Kampala
40 Protocol and Events Management	11-Jun-18	22-Jun-18	2	ESAMI HQ
41 Project Risk Management	18-Jun-18	29-Jun-18	2	ESAMI HQ
42 Incident Management	18-Jun-18	29-Jun-18	2	LUSAKA
INFORMATION TECHNOLOGY DEVELOPMENT PROGRAMS	START DATE	END DATE	WEEKS	VENUE
43 Cybercrime and Forensic Investigation.	9-Apr-18	27-Apr-18	3	ESAMI HQ
44 Managerial Aspects for ICT Professionals	9-Apr-18	27-Apr-18	3	ESAMI HQ
45 ICT Investment Analysis	16-Apr-18	27-Apr-18	2	ESAMI HQ
46 ICT Project Management Using Microsoft Office Project	7-May-18	1-Jun-18	4	ESAMI HQ
47 Records Management	21-May-18	8-Jun-18	3	Lusaka
GOVERNANCE AND PUBLIC SECTOR MANAGEMENT	START DATE	END DATE	WEEKS	VENUE
48 Realizing Mission and Vision: the Leadership Challenge	9-Apr-18	13-Apr-18	1	DUBAI
49 Economic Valuation & Contingent Liability in Oil and Gas Projects	9-Apr-18	13-Apr-18	1	NAIROBI
50 Strategic Negotiations	16-Apr-18	27-Apr-18	2	KAMPALA
51 'Whole of Government Approach' for Performance Improvement in Public Sector	23-Apr-18	4-May-18	2	ESAMIHQ
52 Development of indicators for Effective Governance	23-Apr-18	4-May-18	2	Mombasa
53 Governance, Ethics, and Anti-Corruption Reforms	23-Apr-18	4-May-18	2	ESAMI HQ
54 Review of IFRS/IPAS: Updates and Implications	23-Apr-18	27-Apr-18	1	Mombasa
55 Structuring and Managing Special Purpose Vehicles for PPP Projects	23-Apr-18	27-Apr-18	1	ESAMI HQ
56 Proactive Management	30-Apr-18	18-May-18	2	ESAMI HQ
57 Policy Research Methods	7-May-18	18-May-18	2	Kampala
58 Let's compete ( BUT LET'S THINK FIRST)- A strategic Approach to Competitiveness of Countries and Industries	21-May-18	25-May-18	1	ESAMI HQ
59 Petroleum Resource Management & Sector Governance	28-May-18	8-Jun-18	2	NAIROBI
60 Modern Management	4-Jun-18	15-Jun-18	2	ESAMI HQ
61 Business Processes Re-Engineering	11-June-18	15-June-18	1	Lilongwe
62 Public sector Investment	4-Jun-18	15-Jun-18	2	ESAMI HQ
63 Governance Regulatory Authorities	4-Jun-18	15-Jun-18	2	ESAMI HQ
64 Enhancing Leadership Effectiveness	11-Jun-18	22-Jun-18	2	Kampala
Result Based Management	18-Jun-18	22-Jun-18	1	DUBAI
65 Strategic Policy Planning for Public Service	18-Jun-18	29-Jun-18	2	Kampala
66 Public Private Partnership Project Financial Modelling with Excel	18-Jun-18	29-Jun-18	2	ESAMI HQ
HEALTH SERVICES MANAGEMENT	START DATE	END DATE	WEEKS	VENUE
67 Developing HIV/AIDS Workplace policy	30-Apr-18	11-May-18	2	ESAMI HQ
68 Strategic Management of HIV/AIDs and Reproductive Health Projects	14-May-18	25-May-18	2	ESAMI HQ
69 Monitoring and Evaluation- Strengthening Supply Chain in Health	4-Jun-18	8-Jun-18	1	ESAMI HQ
GENDER DEVELOPMENT PROGRAMS	START DATE	END DATE	WEEKS	VENUE
70 Strategic Communication Skills, for Women Leaders. A Gendered Approach	16-Apr-18	20-Apr-18	1	DUBAI
71 How to Implement the African Women Decade to Achieve Women Empowerment and Gender Equality	18-Jun-18	29-Jun-18	2	ESAMIHQ
TRANSPORT, INFRASTRUCTURE AND PROCUREMENT PROGRAMS	START DATE	END DATE	WEEKS	VENUE
72 Public Procurement Processes and Management	9-Apr-18	27-Apr-18	3	Kampala
73 Project Procurement and Management	30-Apr-18	18-May-18	3	Blantyre
74 Transport Policy and Planning in Africa	7-May-18	1-Jun-18	4	PRETORIA
75 Construction Management	7-May-18	25-May-18	3	ESAMI HQ
76 Goods And Equipment Procurement Program	4-Jun-18	22-Jun-18	3	Mombasa
77 Corruption Management in Public Procurement	18-Jun-18	29-Jun-18	2	Kampala
78 Transport Economics	25-Jun-18	13-Jul-18	3	ESAMI HQ
BUSINESS SCHOOL PROGRAMS	START DATE	END DATE	WEEKS	VENUE
79 ESAMI MBA Intake 38 (Lilongwe)	21st May 2018	2 Years	Lilongwe	
80 ESAMI MBA Intake 39 (Blantyre)	13th August 2018	2 Years	Blantyre	

For more information, please contact:

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