



EDWARD BALANDYA

BUSINESS MANAGER, EXECUTIVE OFFICE – STANBIC BANK TANZANIA LIMITED






Box 72647
Dar es salaam
+255 714 115 901
edwardbalandya@gmail.com

Date of Birth: January 09, 1985
Nationality: Tanzanian
Marital Status: Married

ABOUT ME

A hard-working individual with more than 10 years banking experience. Good managerial, strategic and analytical skills, knowledge in formulation and articulation of business strategies, all round transactional banking expertise.

SKILLS

	✓	✓	✓	✓	✓
	✓	✓	✓	✓	✓
	✓	✓	✓	✓	✓
	✓	✓	✓	✓	✓
	✓	✓	✓	✓	✓
English	✓	✓	✓	✓	✓
Swahili	✓	✓	✓	✓	✓

MEMBERSHIP

- Management Committee Member and Secretary
- Data Science Committee Chairman
- Service Forum Member and Secretary
- New Product Committee Member
- Country & Regional Franchise Committee Member
- Pricing Committee Member
- Digital workstream strategy champion

EXPERIENCE

BUSINESS MANAGER – EXECUTIVE OFFICE, Stanbic Bank Tanzania Limited

Dar es salaam, Tanzania — 2021-Present

Provide assistance to the CE, SBT both in the day-to-day management of the workload as well as in any strategic and business matters, by providing guidance and sound advice on any matters pertinent, prioritising and managing issues that have escalated to the CE's Office and keep abreast of any relevant developments or issues that impact the bank.

Acting as a sounding board to the CE, sharing the overflow of work and acting as a consultant on all matters required.

Accomplishments:

- Implementation of the current Bank's strategy

HEAD TRADE SALES, Stanbic Bank Tanzania Limited

Dar es salaam, Tanzania — 2018-2021

Responsible for Corporate and Investment Banking trade portfolio. Supporting trade sales to CIB customers within risk parameters, execution of structured deals, pricing strategy, trade mandate and ownership of trade balance sheet

Accomplishments:

- Sustainable balance sheet growth in alignment to our aspirations, with minimal credit losses
- Opening new revenue avenues through implementation of robust strategy.

BUSINESS MANAGER – CORPORATE BANKING, Stanbic Bank Tanzania Limited

Dar es salaam, Tanzania — 2015-2018

Supporting Corporate Head with formulation and articulation of business strategy. Periodic track of performance against plans and propose measures to address risks and challenges through working with Management Committee teams. Provide analysis on key revenue drivers and recommend pricing strategies. Participate in business forums that require representation, support on array of different business matters, internal and external researches and projects.

Accomplishments:

- Implementation of the now in play Customer centric strategy.
- Successful execution of various projects.

MANAGER GM PRODUCT CONTROL, Stanbic Bank Tanzania Limited

Dar es salaam, Tanzania — 2011-2015

Accomplishments:

- Established Country's Product Control office

EDUCATION

CERTIFIED PUBLIC ACCOUNTANT, CPA (T)

NBAA Tanzania — 2015

BACHELOR OF COMMERCE, ACCOUNTING University of

Dar es salaam — 2006-2009

Honours

REFERENCES

Available upon request